

# IFEZ SMART CITY





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01

## About IFEZ

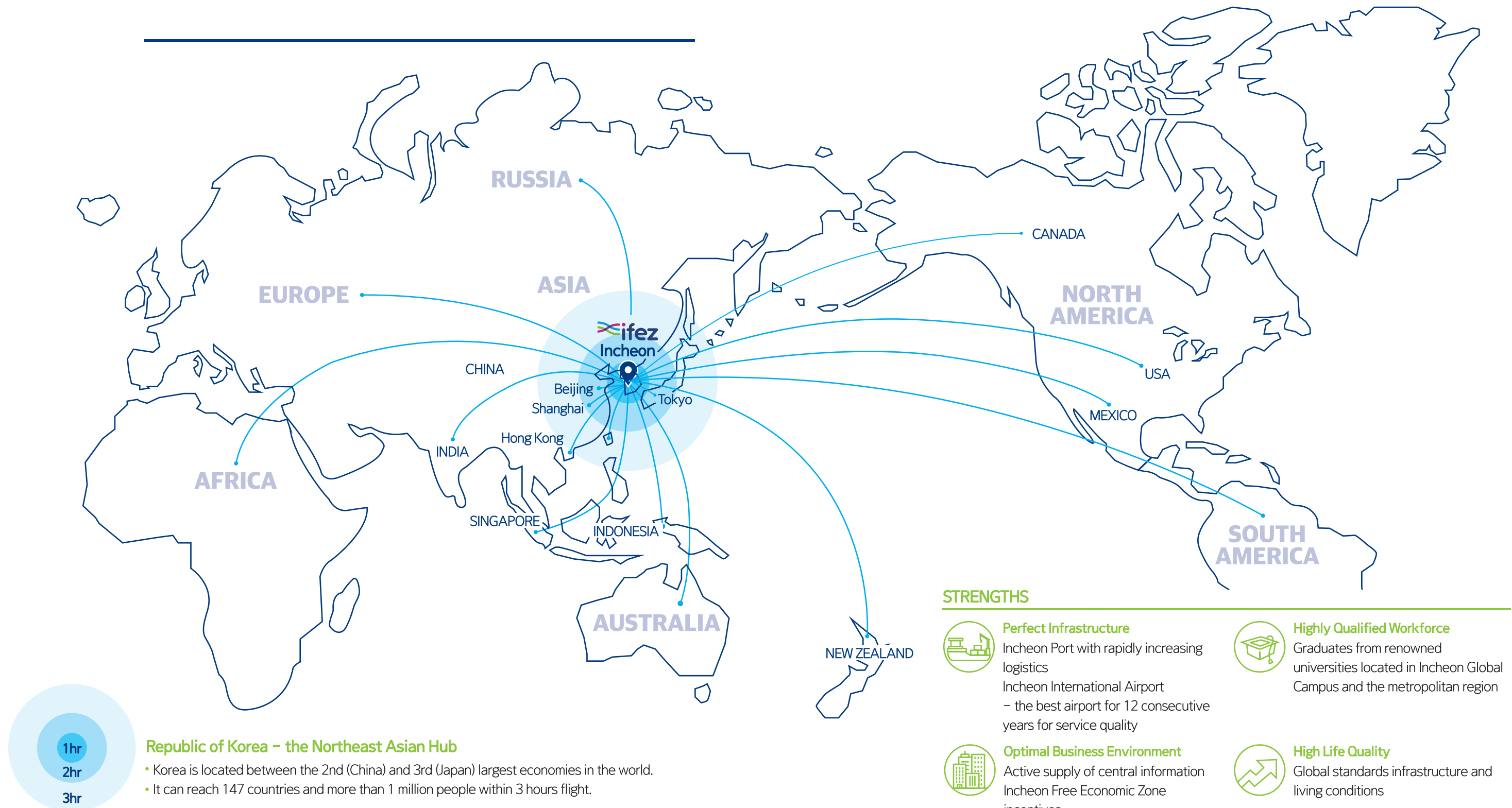


1. Global Business Frontier IFEZ
2. Business Triangle



# Global Business Frontier IFEZ

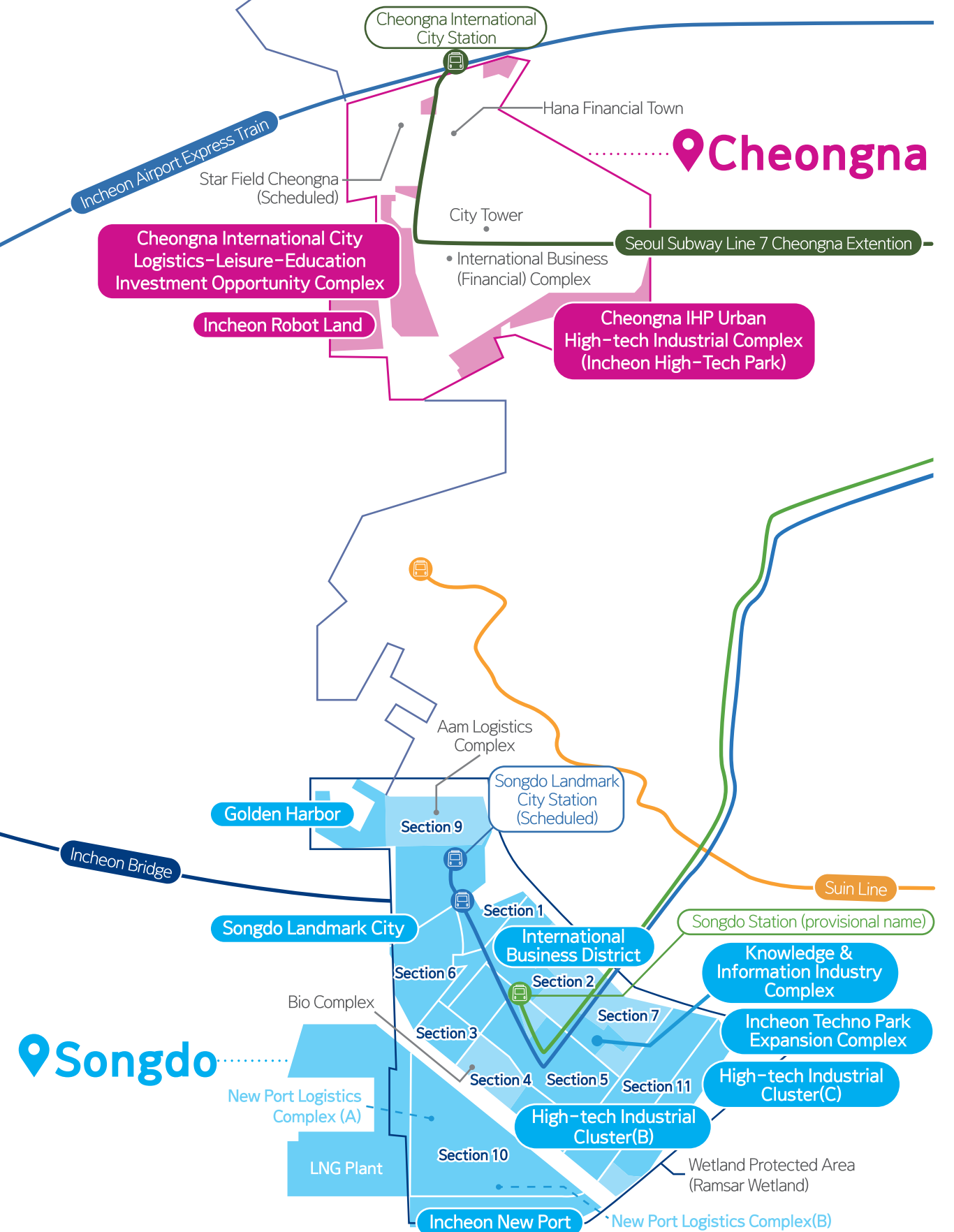
IFEZ is bridging optimal infrastructure and business environments towards successful businesses based on its outstanding geographical position as the hub of Northeast Asia.





# 02 Business Triangle

IFEZ is formed by Songdo, Yeongjong, and Cheongna with customized projects considering local characteristics.









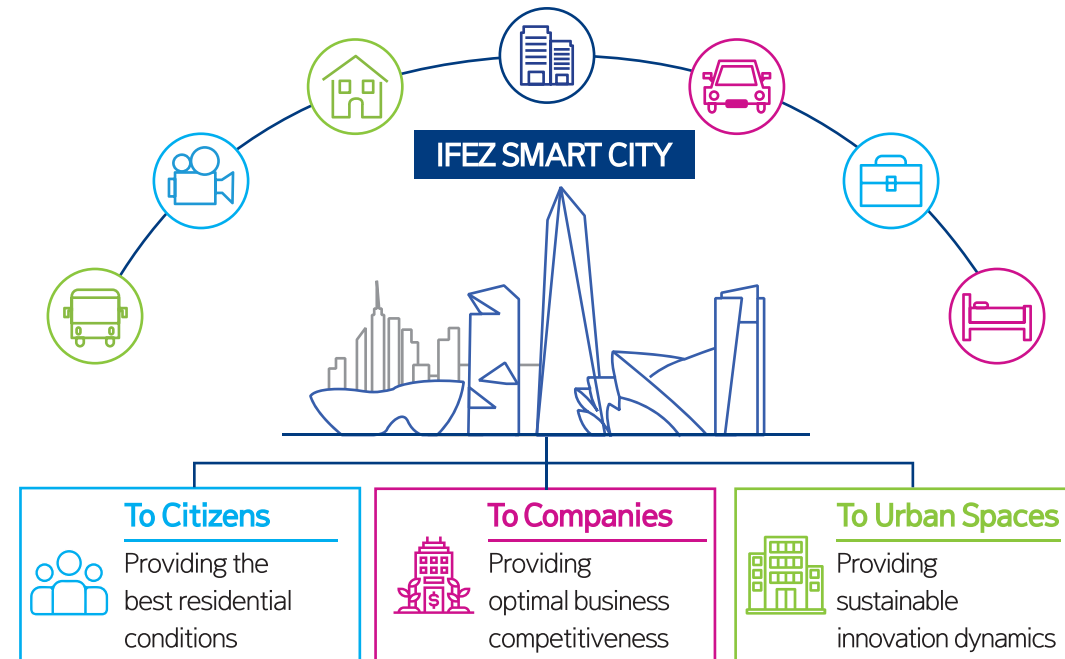
## IFEZ Global Leading Smart City



1. IFEZ – Global Representative Leader in Smart Cities
2. IFEZ Smart City Composition
3. IFEZ Smart City Platform
4. IFEZ Smart City Accomplishments

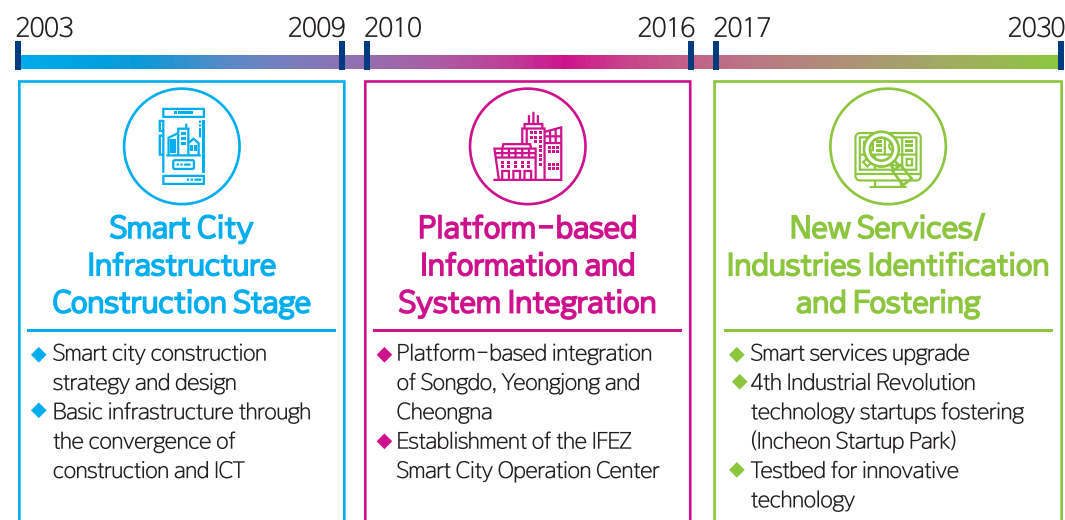
# 01 IFEZ – Global Representative Leader in Smart Cities

- ◆ IFEZ was designed to be a Greenfield smart city from its planning stages, providing the best residential conditions to citizens, optimal business environments to companies, and sustainable innovation dynamics to urban spaces.

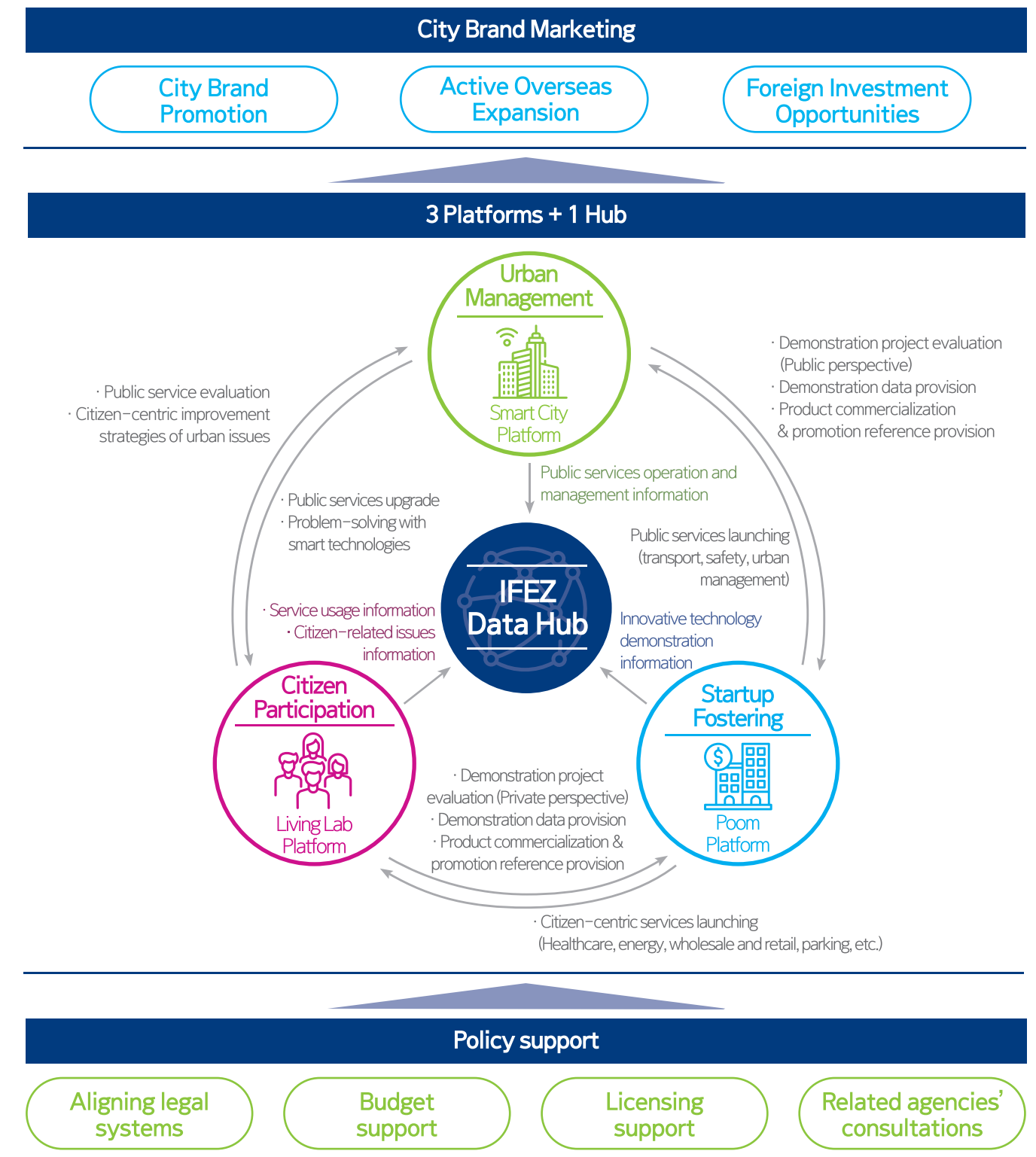


## IFEZ Smart City Project Implementation Stages

- ◆ The IFEZ Smart City project is categorized into the Construction Stage (from 2003 to 2009) when the infrastructure was built, the Platform-based Connection Stage (from 2010 to 2016), and the Full-scale Implementation Stage (from 2017 to 2030) fostering new services.

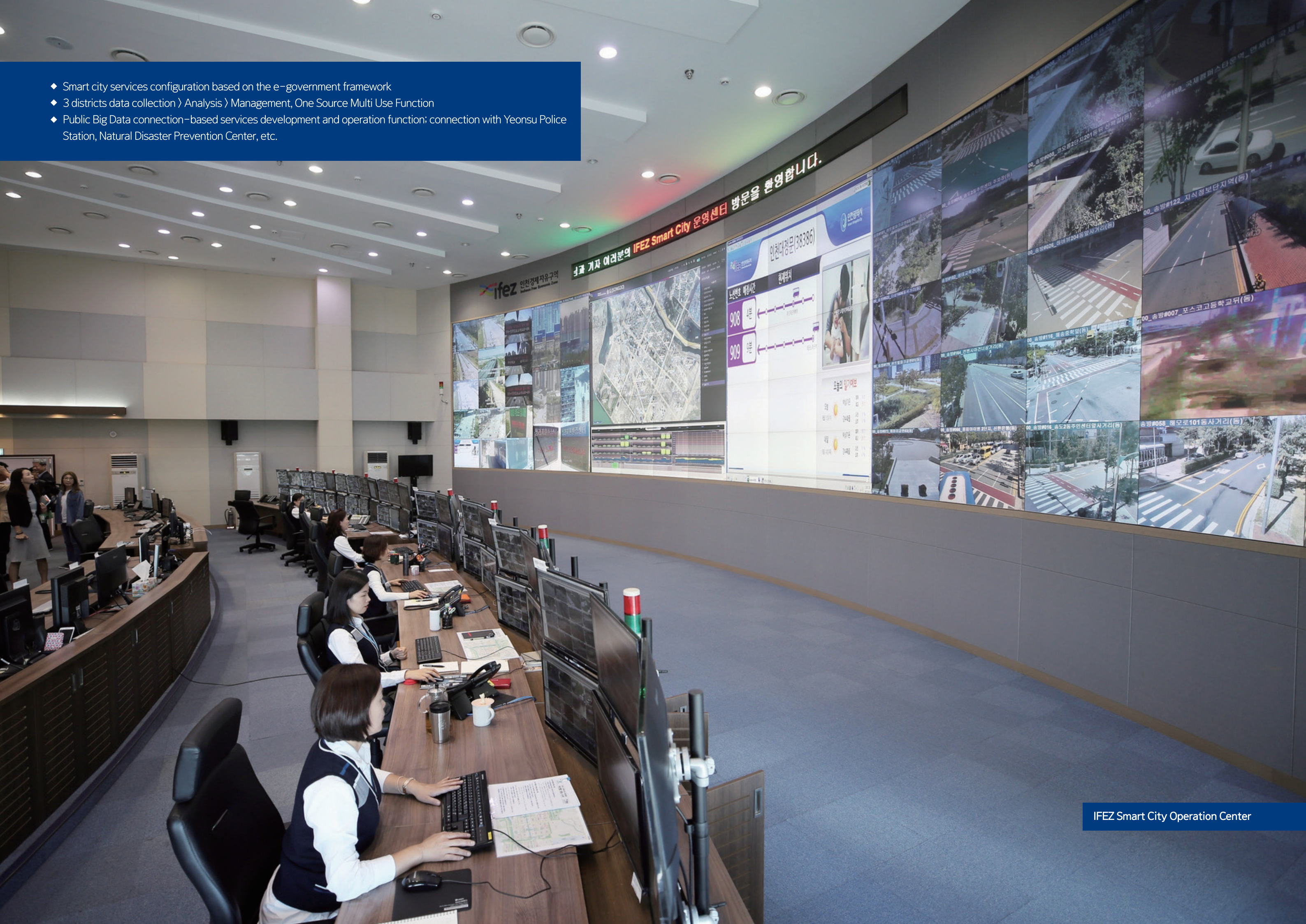


## IFEZ Smart City Strategies





- ◆ Smart city services configuration based on the e-government framework
- ◆ 3 districts data collection > Analysis > Management, One Source Multi Use Function
- ◆ Public Big Data connection-based services development and operation function; connection with Yeosu Police Station, Natural Disaster Prevention Center, etc.



IFEZ Smart City Operation Center



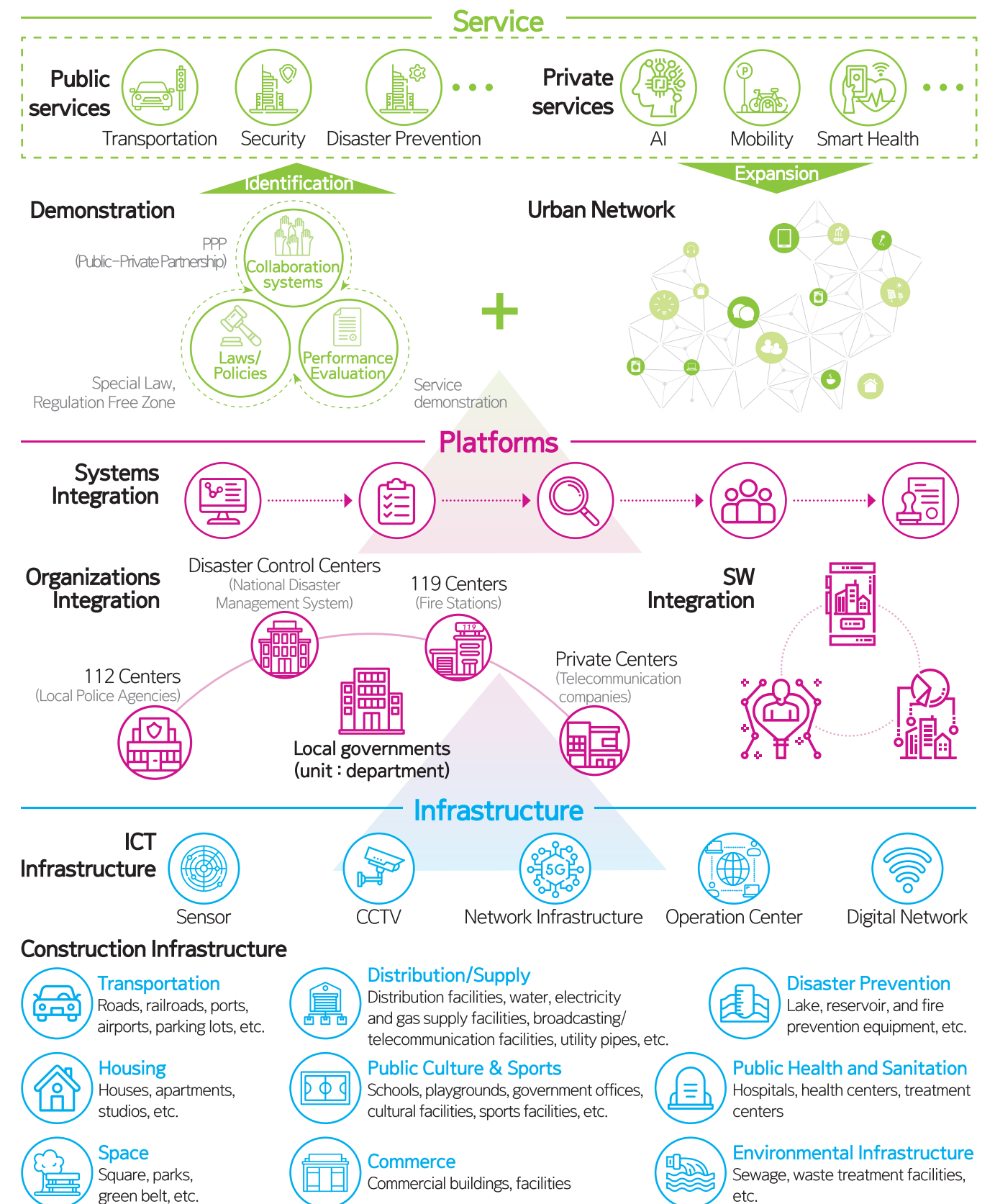
## IFEZ Smart City Operation Center

- ◆ Implementation and operation of a single urban operation center integrating the 3 districts of IFEZ (Songdo, Yeongjong and Cheongna)
- ◆ Data collection and provision connecting public institutions such as Incheon Traffic Information Center, Incheon Fire Department, Incheon Police Department, etc.
- ◆ Establishment of consistent monitoring and management systems for smart city services based on the 4th Industrial Revolution technologies

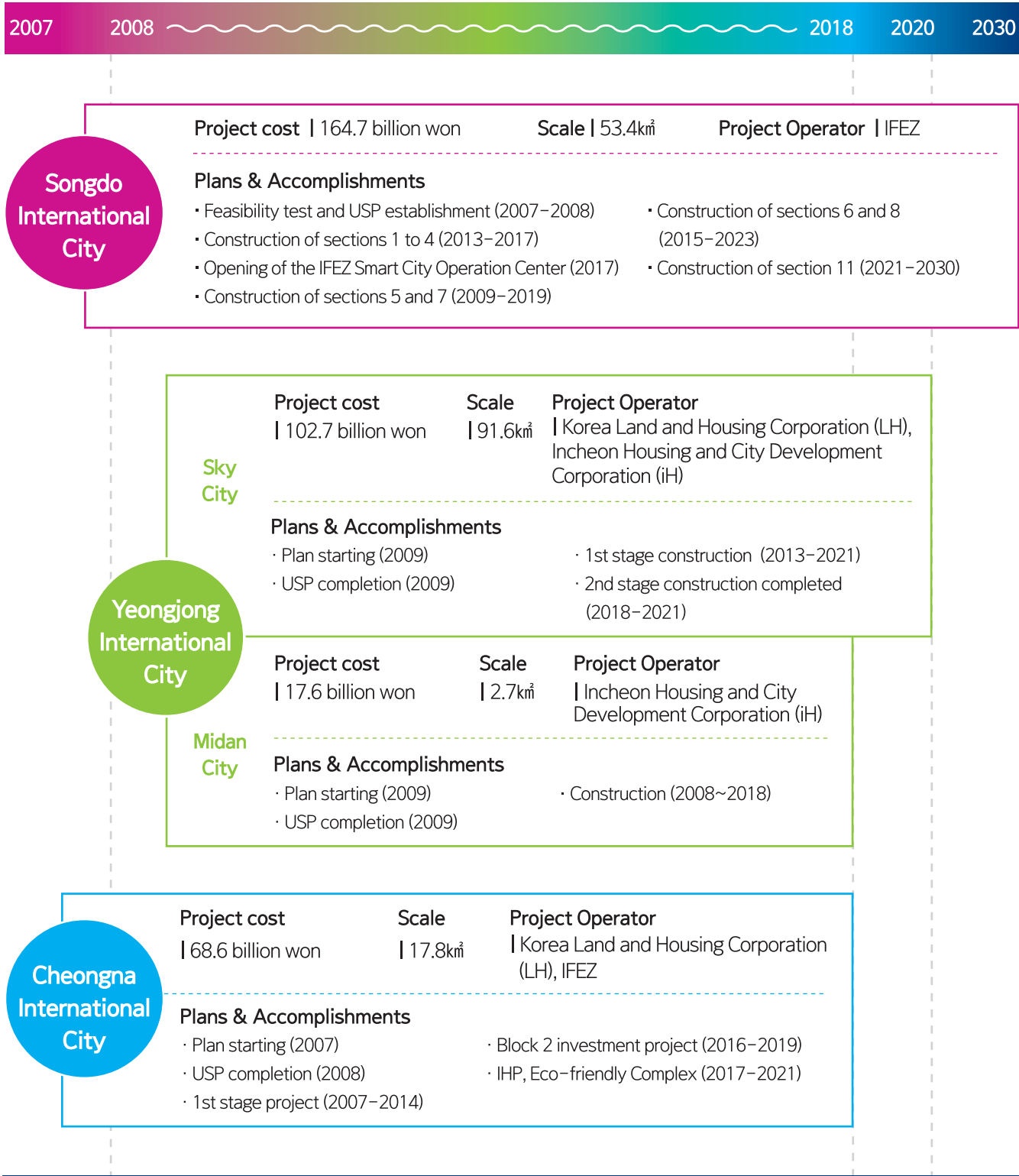


**Facility** | IFEZ Smart City Operation Center  
**Location** | 3rd Floor IFEZ Smart City Operation Center, Cultural Annex G-Tower, Yeonsu-gu, Incheon Metropolitan City  
**Composition** | Integrated Control Room, Briefing Room, Equipment Room, Meeting Room  
**Area** | 1,169.5m<sup>2</sup>  
**Services** ◆ Management and operation of IFEZ Smart City facilities  
 ◆ IFEZ Smart City Operation Center management, 24/7 CCTV monitoring and incident control

## 02 IFEZ Smart City Composition

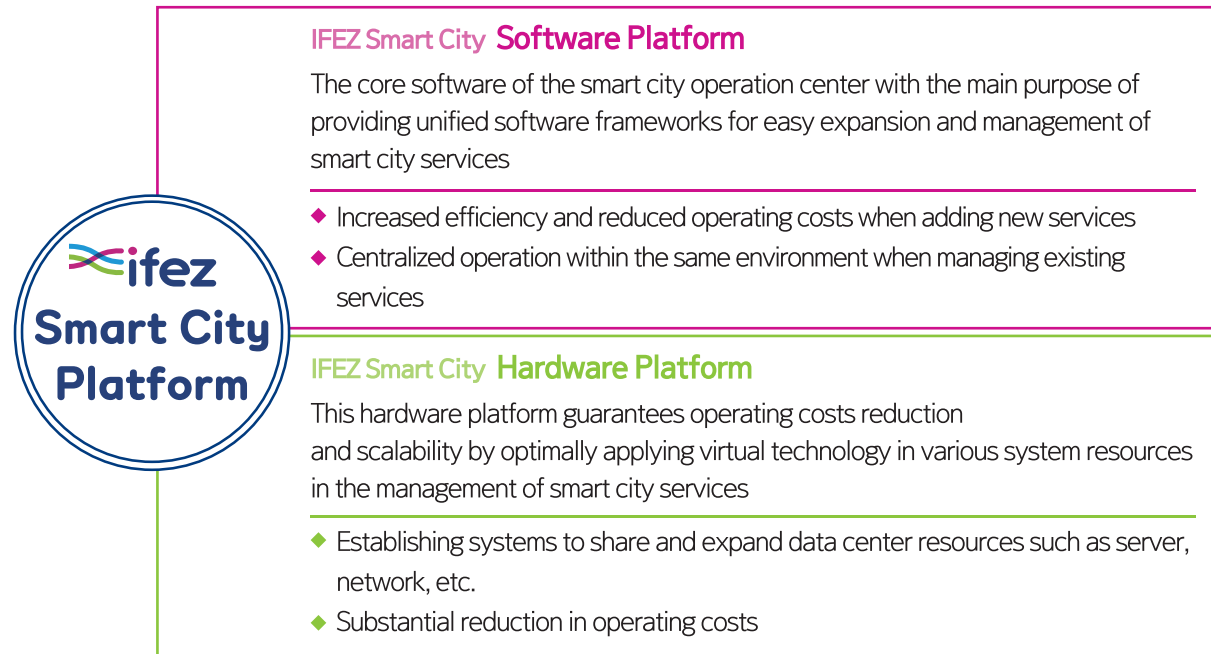


# IFEZ Smart City Construction Status by District



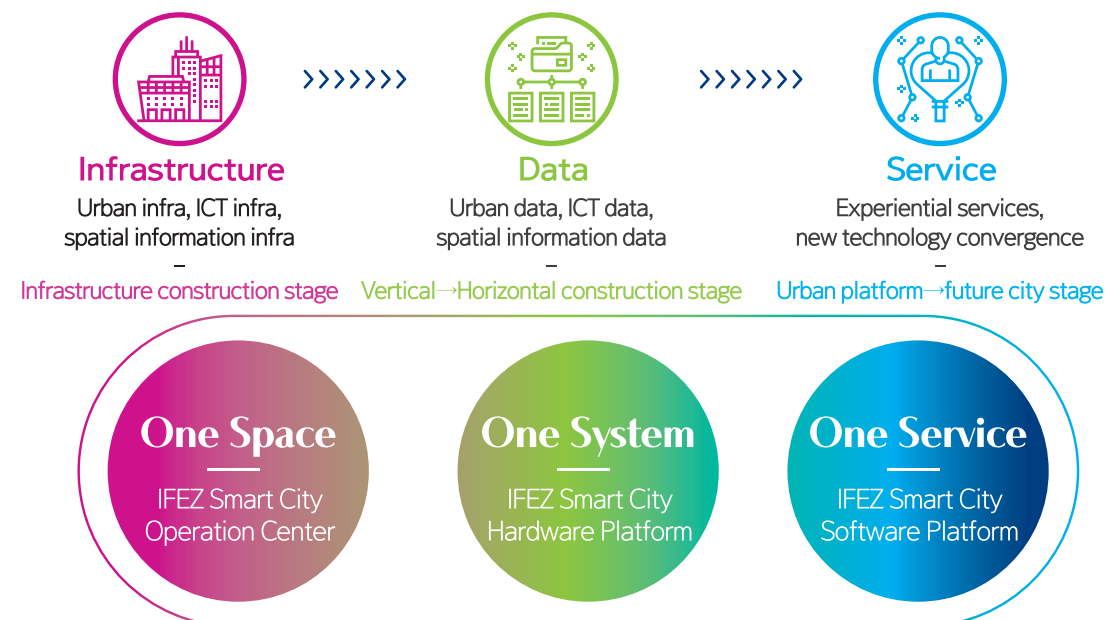
# 03 IFEZ Smart City Platform

- ◆ There is a wide range of smart city services. IFEZ provides an integrated platform to effectively and comprehensively apply and manage such services in urban areas. The IFEZ hardware and software platforms can be implemented in cities planning smart city projects.



## Smart City Platform Effectiveness

- ◆ Provides platform-based smart city services development model
- ◆ Maximizes efficiency through software and physical virtualization integration
- ◆ Applies open source and e-government standard architectures
- ◆ Provides intelligent integrated control solutions through effective data collection/storage/processing/distribution



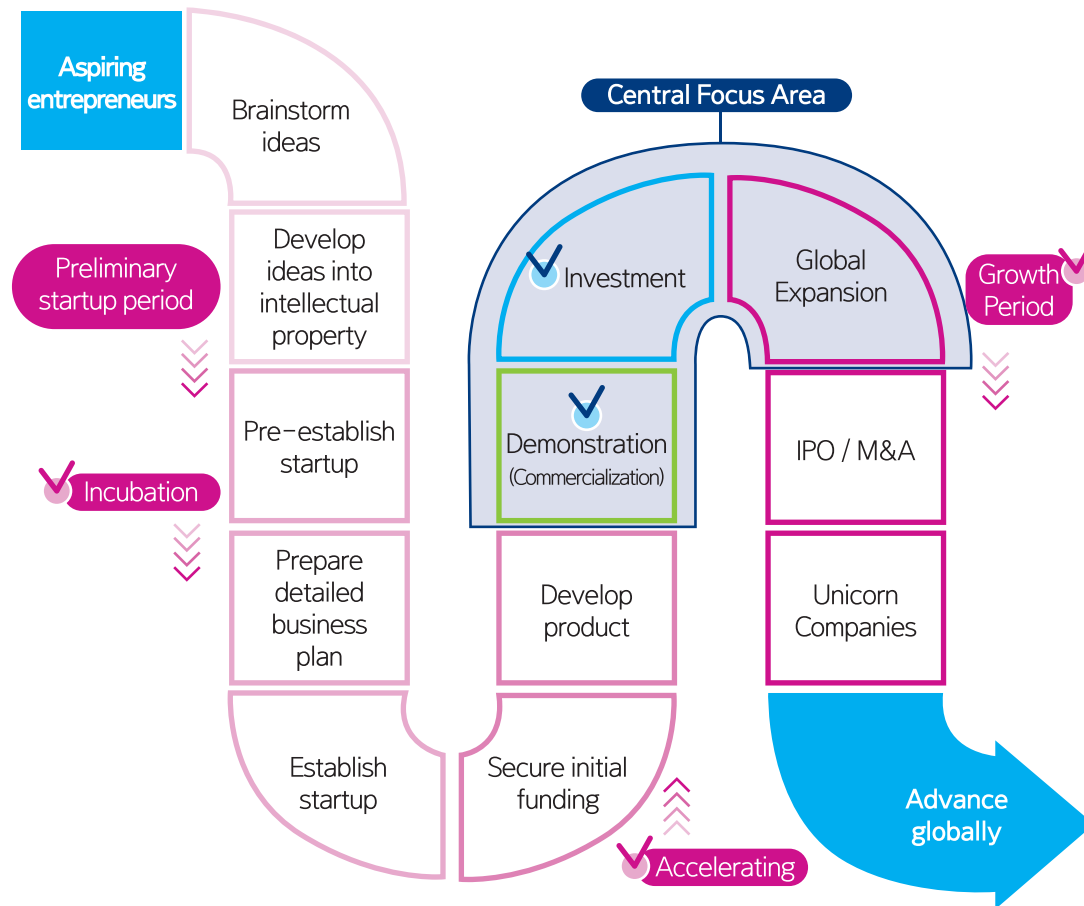
## Incheon Startup Park






- ◆ IFEZ is focusing on an innovative startup ecosystem creation through open innovation at 'Incheon Startup Park', which assumes core roles in the industrial ecosystem structure and smart city innovation growth.





## Customized Support Program by Stage



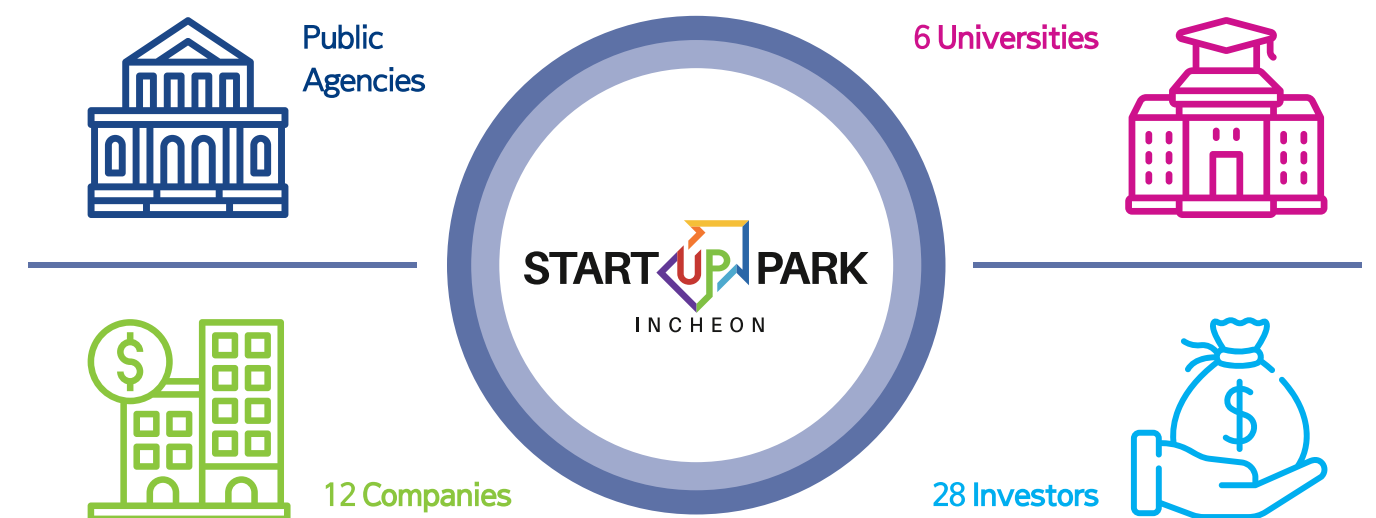
 <b>Incubation Programs</b>	<ul style="list-style-type: none"> <li>◇ Build-up incubation program</li> <li>◇ Growth management and follow-up support</li> </ul>
 <b>Accelerating Programs</b>	<ul style="list-style-type: none"> <li>◇ Customized accelerating program</li> <li>◇ Connecting investment, including IR demo-day</li> </ul>
 <b>Demonstration Programs</b>	<ul style="list-style-type: none"> <li>◇ Demonstration-based commercialization support program</li> <li>◇ Scale-up challenge Lab program</li> <li>◇ Collaboration partner (Institutions - company) program</li> <li>◇ IoT test field supporting program</li> <li>◇ Big data · AI platform supporting program</li> </ul>
 <b>Investment Programs</b>	<ul style="list-style-type: none"> <li>◇ Spark IR Day</li> <li>◇ Incheon International Airport 3K + startup supporting program</li> <li>◇ Technology certification supporting program</li> <li>◇ Virtual startup development program</li> </ul>
 <b>Global Expansion Programs</b>	<ul style="list-style-type: none"> <li>◇ Startup boost program</li> <li>◇ Support program to enter global markets</li> </ul>

## Governance Through Partnerships

- ◆ Public corporation and investment agencies → Incheon Metropolitan City → Piloting with Incheon affiliated agencies and turning Incheon into a city-wide testbed
- ◆ Early commercialization support of startup products and services through the provision of specialized demonstration resources



- ◆ Supporting startup product and service demonstrations by utilizing special resources of universities
- ◆ Operating programs for smart city, biotechnology, global expansion, and big data AI branding–design



- ◆ Startup identification and fostering programs provision for specialized areas
- ◆ Providing demonstration resources for common market entry
  - ※ Opening of Google for Startups
  - ・ (Smart city accelerating program)



- ◆ Startup specialized accelerating program
- ◆ Funding support for startup scale-up, such as mass production, market opening, etc.





# Incheon Startup Park

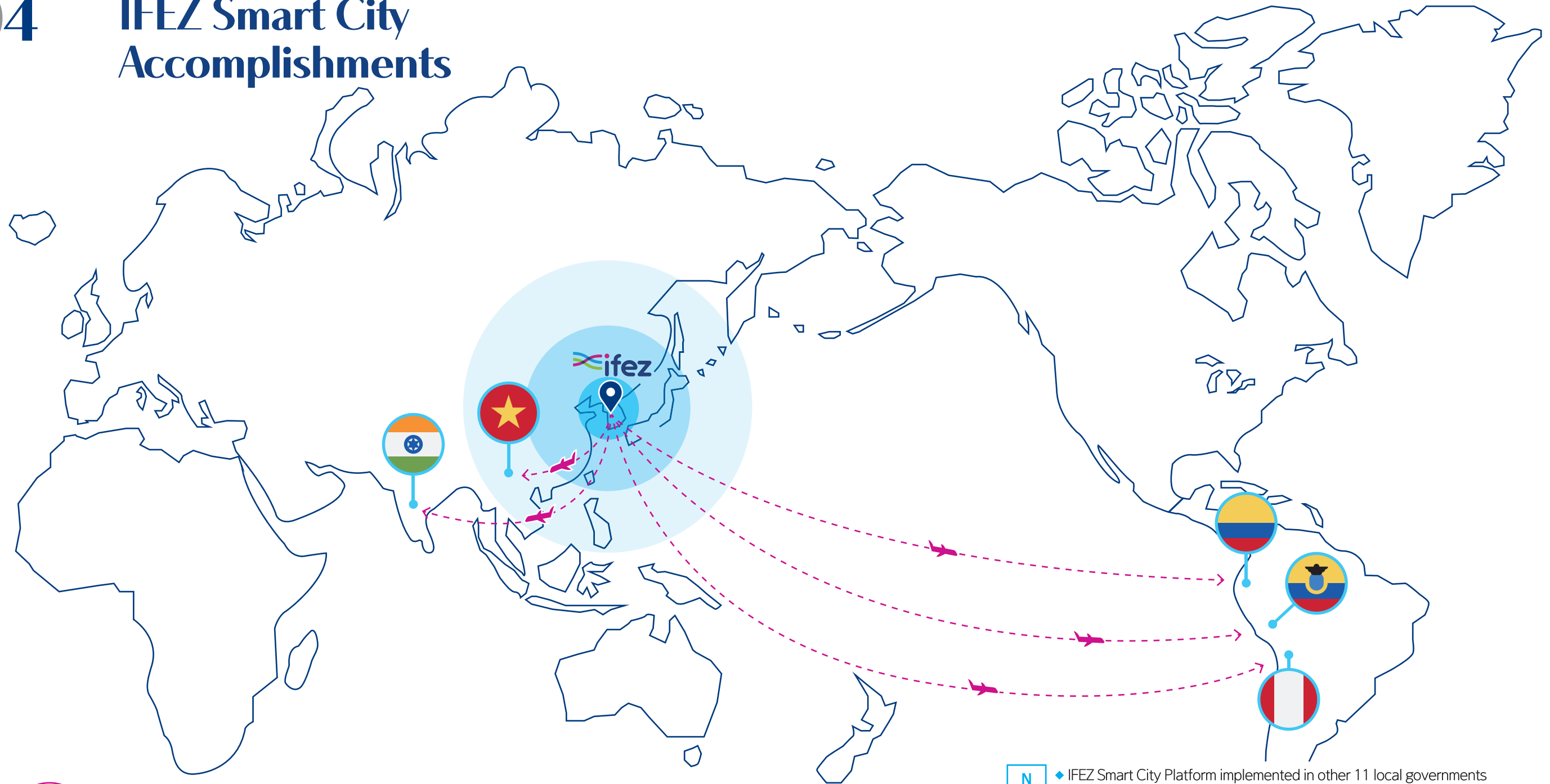
**‘Embracing innovation and creating groundbreaking values’**

Incheon Startup Park innovates cities by fostering startups to grow into global unicorn companies in the areas of biotechnology and the 4th Industrial Revolution





# 04 IFEZ Smart City Accomplishments



## Major Awards

- ◆ E-Government Best Practice 2017 by the Ministry of the Interior and Safety
- ◆ Smart City Asia Pacific Awards 2016 & 2017 by the International Data Corporation (IDC)
- ◆ GEO Smart 2017 GIS Excellence Software Award



## Certifications

- ◆ IFEZ Smart City Platform Intellectual Property Rights: 2 software copyrights and 3 patents
- ◆ IFEZ Smart City Platform Certification | Smart City Platform Standard Certification by the Ministry of Land, Infrastructure and Transport
- GS (Good Software) Certification by the Ministry of Science and ICT
- GDC (Green Data Center) Certification by the Ministry of the Interior and Safety



## National and Overseas Projects

### National

- ◆ IFEZ Smart City Platform implemented in other 11 local governments
- ◆ AI convergence technologies R&D project to enhance the smart city productivity by the Ministry of Science and ICT (Mar. 2019 to Dec. 2021)
- ◆ Data map-based big data technology R&D project by the Ministry of Science and ICT (Mar. 2020 to Dec. 2023)
- ◆ IoT test field project by the Ministry of Science and ICT (Jan. 2020 to Dec. 2021)

### Overseas

- ◆ Master plan for Yachay Knowledge City, Ecuador (2013)
- ◆ Smart city feasibility study for Valledupar and Villavicencio, Colombia (Jul. 2015 to Feb. 2016)
- ◆ Smart city operation center consulting services for Vietnam (Jun. 2017 to May 2018)
- ◆ IFEZ Smart City Platform-based drone air quality monitoring for India (May 2017 – present)
- ◆ Smart city collaboration MoU signed with Surco, Lima, Peru (July 2018 – present)

## What Is Smart City Consulting?

- 1. IFEZ Smart City Consulting Service Overview
- 2. Consulting Service Areas
- 3. Consulting Service Categories
- 4. Consulting Procedures
- 5. Smart City Service Examples
- 6. Previous IFEZ Smart City Consulting Projects

# IFEZ Smart City Consulting Service Overview

## Contact

032-453-7465 **Tel**  
mylee0610@korea.kr **Email**

## What is Smart City Consulting Service?

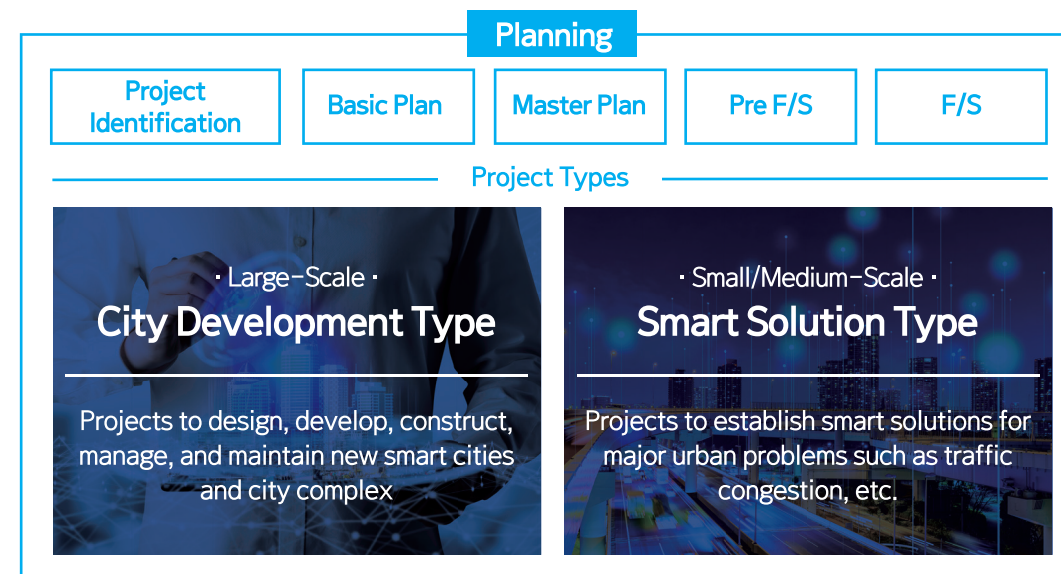
- ◆ Smart city consulting services support the planning of smart city projects run by foreign and local governments, sharing IFEZ Smart City know-how and experiences.
- ◆ It supports a wide range of projects covering smart city plans, development, construction, and implementation, maintenance, and management of smart city services.
- ◆ It enables the connection of existing infrastructure and services with new smart city-related projects.
- ◆ It assigns consultants after selecting projects to assist in the planning of smart cities reflecting requirements, legal aspects, systems, urban problems, local conditions, etc.

### Business Goals

To identify collaborative smart city projects in a joint effort with foreign and local governments, develop global smart cities and achieve mutual economic growth by sharing and spreading advanced technology and skills among participating countries.

### Service Contents

Smart city consulting services support the planning of smart city projects run by foreign and local governments, sharing IFEZ Smart City know-how and experiences.



# Consulting Service Areas



## Current status research & analysis

- ◆ Analyzing general conditions such as socioeconomic status and statistics, demographic and industrial statistics, etc.
- ◆ Reviewing national economic development plans, policies, and implementation
- ◆ Analyzing the road traffic and existing ITS conditions for the route under consideration
- ◆ Analyzing the existing connected centers
- ◆ Analyzing legal system and environment for the management of a traffic control surveillance center
- ◆ Reporting analysis results and implications



## Basic Planning

- ◆ Confirming the scale of a project
- ◆ Defining smart city services
- ◆ Designing smart city center and on-site facilities



## Basic direction and follow-up tasks

- ◆ Identifying organizations in charge of projects and its implementation structure
- ◆ Providing technical training programs
- ◆ Guiding the project's standard management process (e.g. government approval, center space acquisition, etc.)
- ◆ Identifying problems and solutions for the project
- ◆ Guiding the operation and maintenance standards
- ◆ Suggesting follow-up projects



## Budget calculation

- ◆ Calculating construction costs according to the basic plan (considering local prices and labor cost)
- ◆ Providing assistance in technical training expenses
- ◆ Assisting in developing funding plans



## Project feasibility analysis

- ◆ Presenting the legal, policy and technical feasibility of the project
- ◆ Presenting the legal, policy and technical feasibility of a target project
- ◆ Analyzing the project's economic feasibility
- ◆ Analyzing management conditions, risk factors, and alternatives

# 03 Consulting Service Categories



## City Development Type

### | Greenfield

- ◆ Large scale projects developing, constructing, maintaining and operating new cities, industrial complexes, residential areas, etc. including smart solution by city type
- ◆ Applicable in urban planning and new cities of developing nations with lack of infrastructure such as SOC information system, etc.

Ex) Dubai's artificial island Palm Jumeirah, Japan's largest reclaimed land Ogata Village

#### Planning Stage

- Building urban infrastructure
- Preparing effective operation foundations such as data collection, monitoring, control, etc.

#### Connection Stage

- Connecting data with each system in the planning stage
- Building low-cost, highly effective urban services
- Using a smart city operation center or platform-based software

#### Implementation Stage

- Identifying new services based on new technologies
- Developing new industrial markets using project data, ideas, technology, etc.



## Smart Solution Type

### | Brown Field

- ◆ Small and medium scale projects implementing and operating individual smart solutions to solve existing urban problems
- ◆ Applicable in existing cities with basic infrastructure such as SOC information system, etc., and planned cities (e.g. Touristic cities in South America and Southeast Asia)
- ◆ Data can be used broadly in cities with basic infrastructure, whereas thorough preparation from the planning stage is required for the City Development Type

### Theme 01 | Tourism and Traffic Infrastructure for Leisure and Convenience

- ◆ Convenience and leisure to tourists
- ◆ Convenient public transportation environment
- ◆ Traffic congestion relief
- Local tourist information
- Smart parking
- Smart bus stops
- Smart pole
- Intelligent traffic information
- Public Wi-Fi

### Theme 02 | Safe City Based on Intelligent Security/Disaster Prevention Infrastructure

- ◆ Sensor/image-based integrated safety infrastructure
- ◆ Safety for the disadvantaged
- Lost child prevention
- Smart crosswalk
- Smart streetlamps
- Sensor-based intelligent safety management
- Real-time evacuation alarm service
- Care services for the disadvantaged
- Drone control services

### Theme 03 | Smart Green City for Energy Saving

- ◆ Energy expenses reduction for houses/shops/buildings
- ◆ Cost saving by minimizing water leakage
- Smart home energy saving
- Real-time water leakage and quality control
- Integrated urban smart energy management
- Building energy saving
- Smart public bicycles

### Theme 04 | Citizen Centric IoT Leading City

- ◆ Citizen participation in projects
- ◆ Citizens and local corporations-led services identification
- Sensor-based life quality improvement
- Realistic virtual classes
- Smart education
- Living Map
- Small businesses' marketing platform
- Digital signage

# 04 Consulting Procedures



## 1st Stage

### Business Model Development

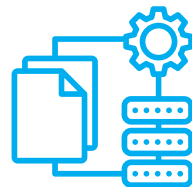
A business model is developed based on a thorough analysis of the local environment, including its market size, investment status, competitor trends, etc.

#### Detailed Activities

**Environment Analysis** | Assessing the overseas market and developing a promising business model  
**Target Region Analysis** | Analyzing the project scope, local partners, informatization status, etc.  
**Business Model Definition** | Defining a smart city model customized to the region

#### Core Success Factors

- ◆ Target market needs analysis
- ◆ Service type review and application
- ◆ Smart city best practices review



## 2nd Stage

### Project Development

Specific action plans to enter a market are designed and a pilot project reflecting local needs based on strategic partnerships is conducted.

#### Detailed Activities

**Entry Strategies** | Analyzing the market size, status and best practice trends  
**Marketing Pilot Project** | Conducting a feasibility Study, pre-master plan  
**Strategic Partnership** | Signing MoU and developing future joint projects

#### Core Success Factors

- ◆ Establishment of pilot projects and formation of cooperative networks
- ◆ Project feasibility analysis through feasibility study and pre-master plan
- ◆ Decision-makers' approval and pilot project budgeting



## 3rd Stage

### Financing Methods Search

Local financing and international aid potentiality are reviewed.

#### Detailed Activities

**Local Investment Resources** | Analyzing budgets of government and private organizations related to smart cities  
**Aid from Korea** | Utilizing aid and resources in Korea (ODA, EDCF, etc.)  
**International Aid** | Utilizing international aid and resources (UNDP, MDB, IDB, WB, etc.)

#### Core Success Factors

- ◆ Local funding resources and international aid potentiality analysis



## 4th Stage

### Contract and Implementation

Project contracts are signed based on intergovernmental agreements and the Feasibility Study results and Master Plan from the previews stages.

#### Detailed Activities

**Negotiations with Central/Local Governments** | Loan application and collaboration agenda between governments  
**Central/Local Governments Agreements** | Signing agreements based on the agreement  
**Contract** | Forming a consortium and participating in projects

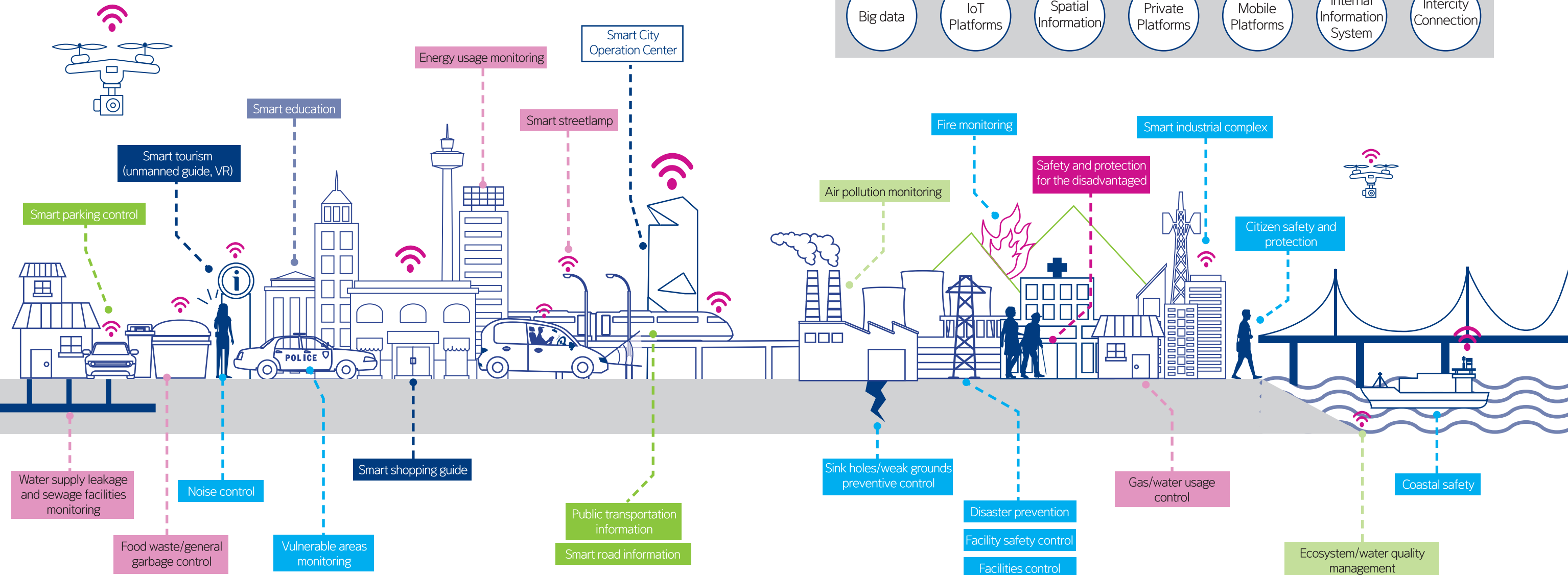
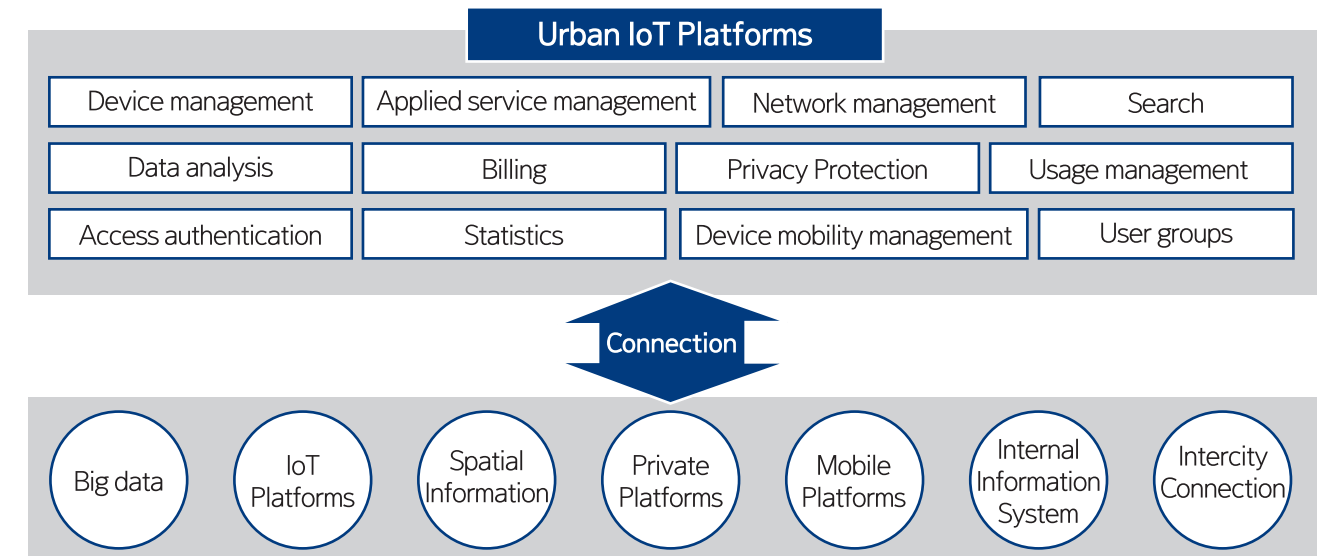
#### Core Success Factors

- ◆ Consortium formation among participating companies
- ◆ Skills, competitive prices and proposal differentiation



# 05 Smart City Service Examples

## Smart City Consulting-based Services Examples







## Overseas Projects



### Yachay Knowledge City Master Planning, Ecuador

- ◆ ISP set up
- ◆ Feasibility studies
- ◆ Measures to improve metropolitan transportation

**Period** April 2012 - May 2013

**Projects** Setting up marketing strategies  
Reviewing feasibility study results  
Establishing metropolitan city development plans



### Philippines Traffic Signal Control Implementation

- ◆ ICT current situation analysis
- ◆ City problems analysis
- ◆ IOC formation evaluation
- ◆ Smart City technology workshop

**Period** September 2019 - December 2020

**Projects** Implementing a smart city platform-based pilot traffic signal control system



### Colombia Smart City Planning

- ◆ ICT current situation analysis
- ◆ City problems analysis
- ◆ IOC formation evaluation
- ◆ Smart City technology workshop

**Period** September 2015 - December 2015

**Projects** • Designing smart city plans for Valledupar and Villavicencio  
• Analyzing city problems and information communication technology infrastructure  
• Conducting a Korean smart city case study analysis  
• Evaluating the establishment of an integrated urban operations center (IOC)  
• Providing training and workshops for employees of Colombian government agencies



### India Drone Monitoring Service Development

- ◆ Indian version platform provision
- ◆ Platform technical support and training
- ◆ Smart city service survey
- ◆ Smart city service development

**Period** June 2017 - October 2019

**Projects** Conducting R&D (environmental sensing) on platform-based drone control system

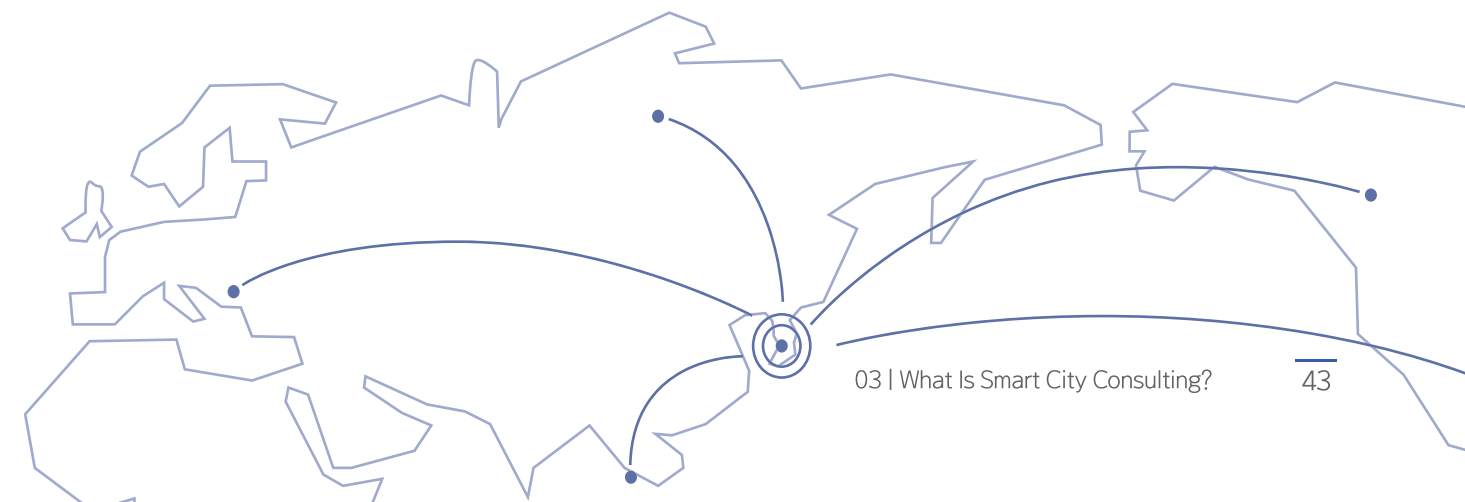


### Vietnam Smart City Consulting

- ◆ Feasibility studies (FS)
- ◆ Pre-FS
- ◆ Vietnamese version platform provision
- ◆ Platform technical support and training
- ◆ Smart city service survey
- ◆ Smart city service development

**Period** September 2017 - December 2017 (Consulting)  
January 2018 - December 2018 (Pilot Service)

**Projects** • Conducting pre-feasibility studies over 10 Vietnamese cities  
• Conducting surveys and feasibility studies over 10 Vietnamese cities  
• Reviewing the Vietnam Smart City budgeting  
• Developing smart services customized for cities  
• Providing technical support and training  
• Building and applying platforms and IOC

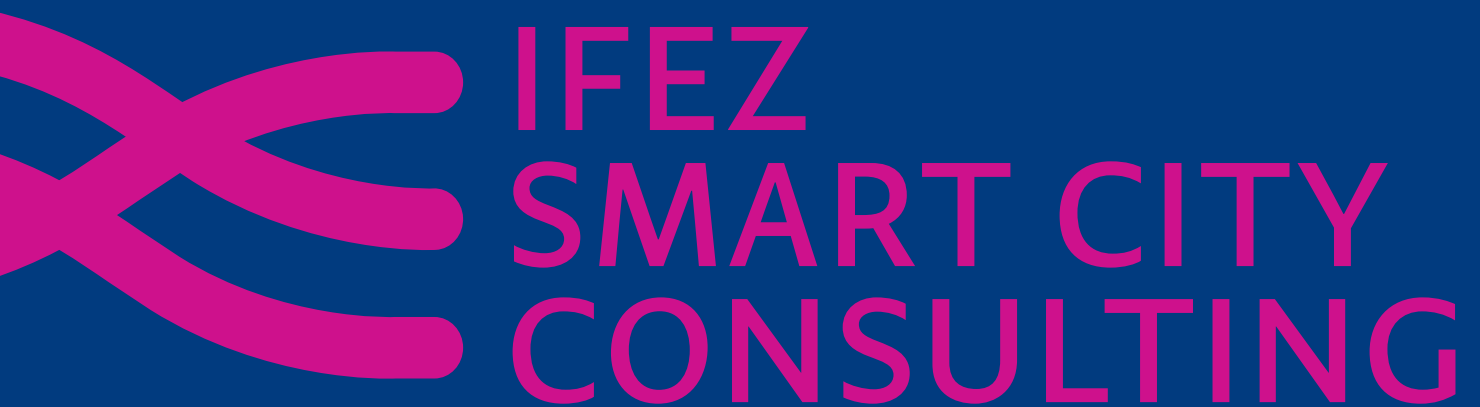




## Appendix : IFEZ Solutions



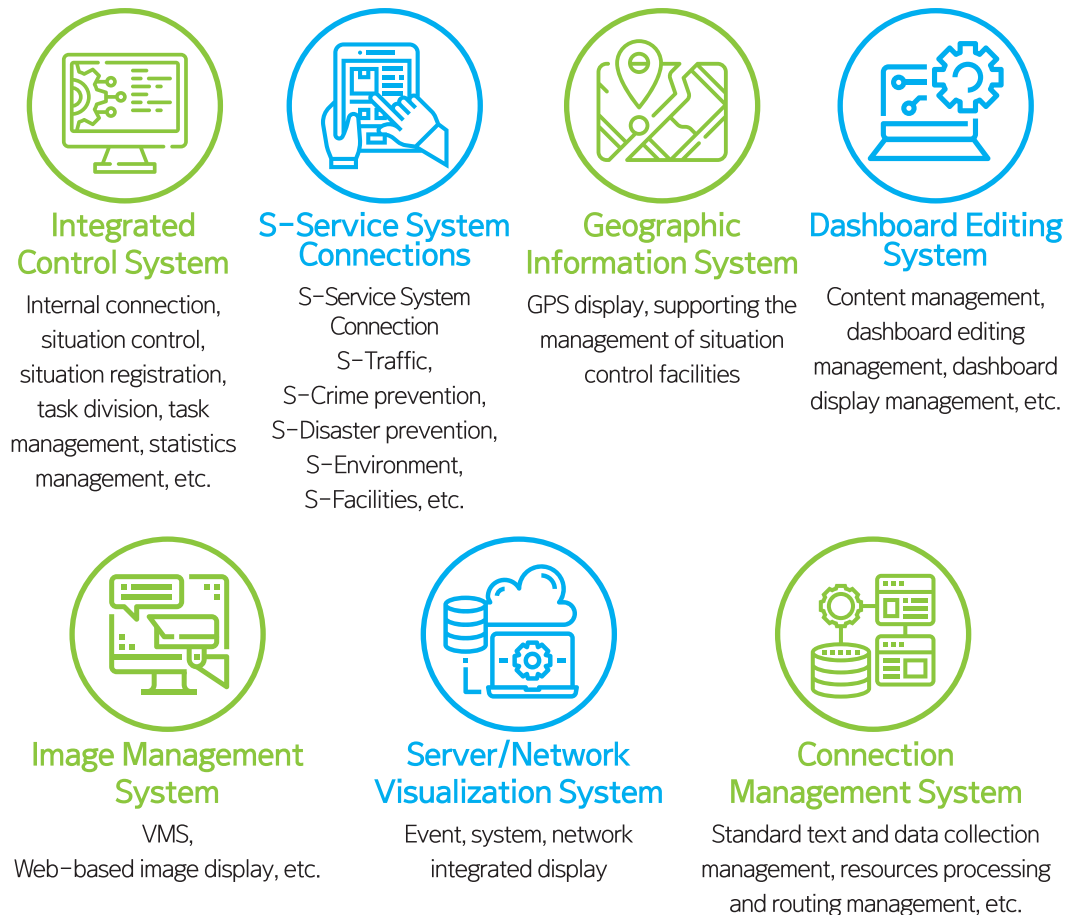
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- #4. IFEZ IoT Platform
- #5. IFEZ Web-based Video Management System



# #1 IFEZ Smart City Software Platform

## IFEZ Smart City Software Platform

- ◆ Applies open-source and e-government architectures
- ◆ Provides ESB-based standards connection (applying IoT of international standards oneM2M), open API, HTML5-based web services
- ◆ Package-based solutions independent from solutions, vendors, construction companies, etc.



## Application Areas

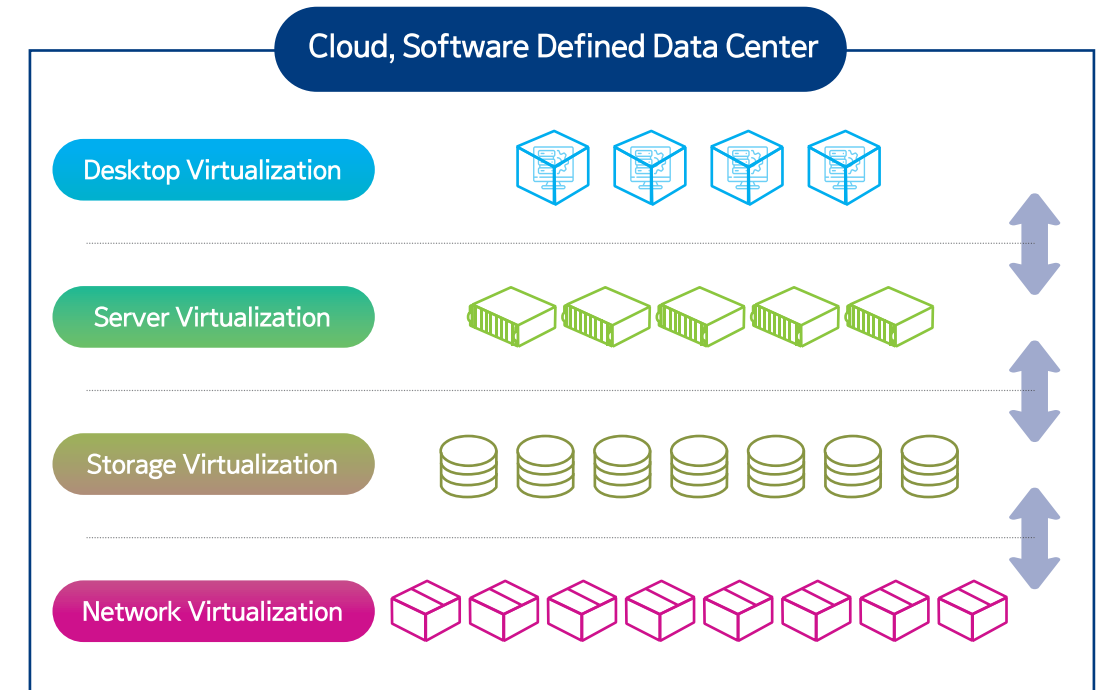
- ◆ Smart city operation integration and control software

# #2 IFEZ Smart City Hardware Platform

## IFEZ Smart City Hardware Platform

### Cloud Data Center

- ◆ Korea's first software-defined data center in the public sector
- ◆ Desktop / Server / Storage / Network virtualization
- ◆ Minimizes operating costs and hardware/software implementation costs through center and service platform integration and Cloud technologies
- ◆ Secures system expansion through standardized systems



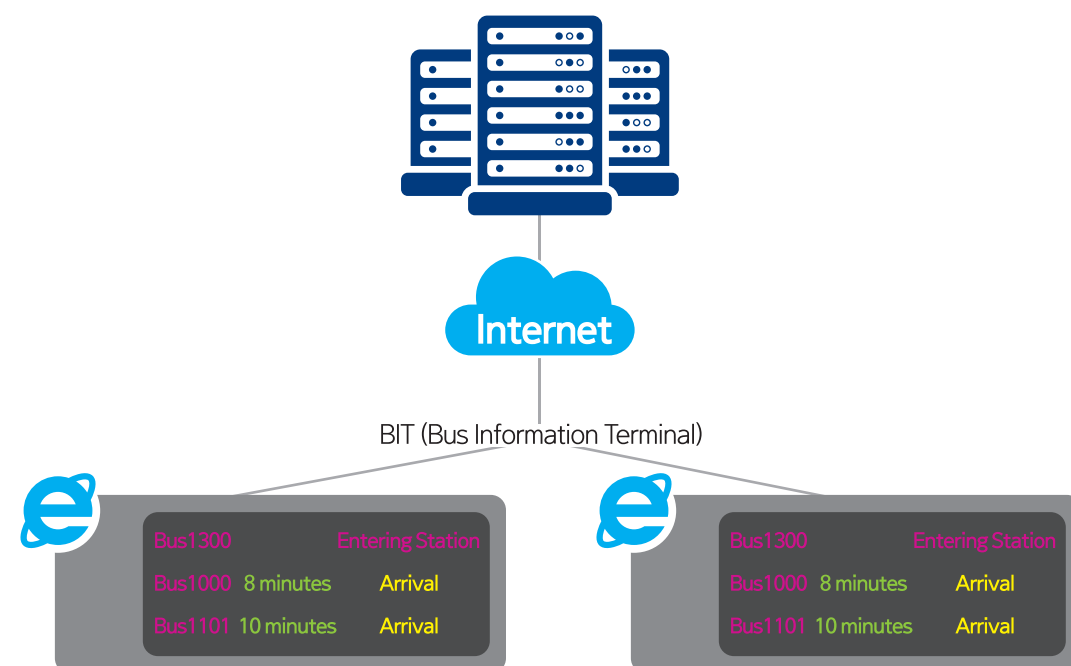
## Application Areas

- ◆ Smart city cloud data center

## #3 IFEZ Web-based Bus Information System [Barobus]

### IFEZ Web-based Bus Information System (Barobus)

- ◆ Bus arrival information guidance system based on web technologies
- ◆ Cost-efficient and low-maintenance compared to existing systems
- ◆ Centralized web-based function upgrade
- ◆ Rapid response to service disruptions and easy adaptation to various system environments
- ◆ Multilingual function (voice guidance function, etc.)



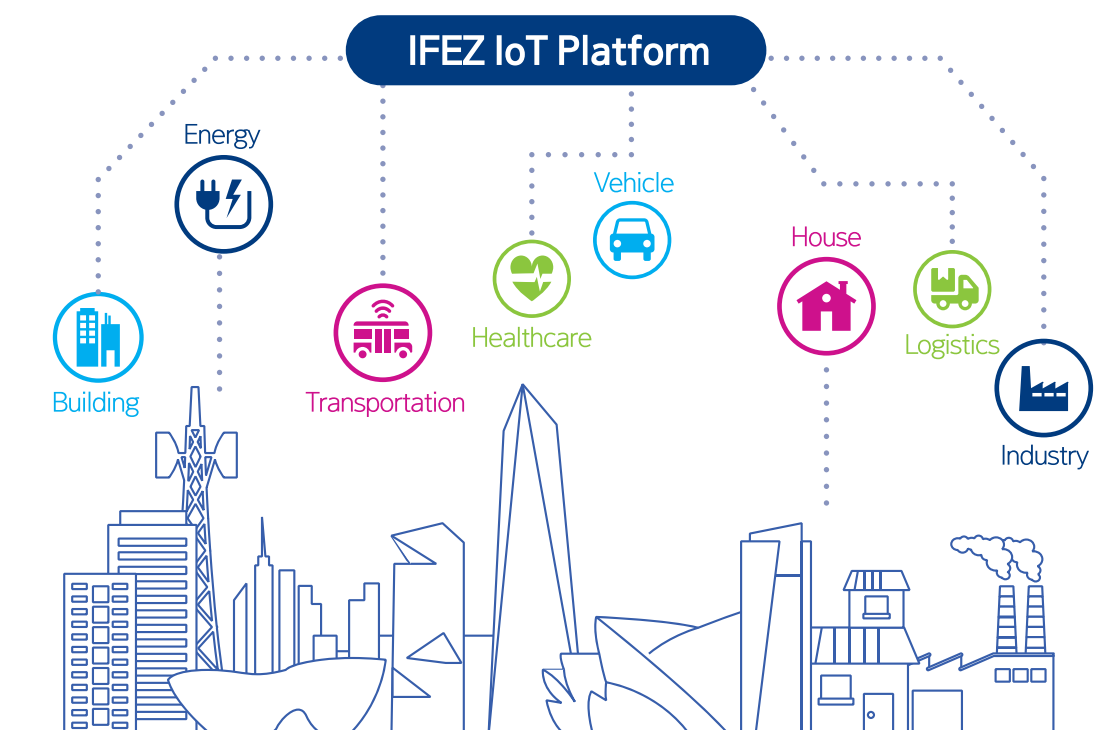
### Application Areas

- ◆ Smart transportation (Bus arrival information devices)
- ◆ Smart signage (Information provision devices)

## #4 IFEZ IoT Platform

### IFEZ IoT Platform

- ◆ Information connection and collection from various IoT (Internet of Things) sensors
- ◆ OpenSource-based software
- ◆ Information connection from various smart city terminals
- ◆ Sensor information history management, rule-change, processing, etc.
- ◆ Dashboard-based status control



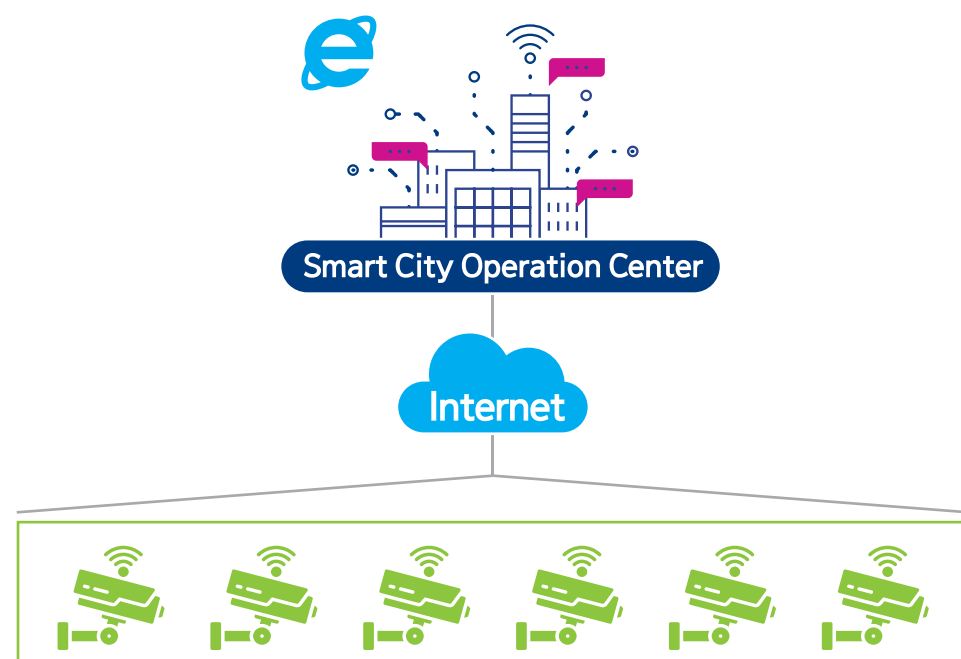
### Application Areas

- ◆ Applicable to all smart services using IoT terminals

# #5 IFEZ Web VMS (Video Management System)

## IFEZ Web VMS (Video Management System)

- ◆ CCTV image collection, processing, storage, distribution system utilizing web-based technologies
- ◆ Cost-efficient implementation and management compared to existing systems
- ◆ GIS-linked efficient control
- ◆ Rapid response to service disruptions and easy adaptation to various systems



## Application Areas

- ◆ Smart crime, disaster prevention, etc.
- ◆ Smart city operation center video control system